## VIA OVERNIGHT DELIVERY

Telephone (302) 760-2031 Facsimile (302) 739-2254

June 7, 2012

Henderson Products, Inc. 1085 South Third Street Manchester, Idaho 52057

Ladies & Gentlemen:

Your firm is awarded Contract No. DOT1224-SALTSAND\_SPR – Stainless Steel Tailgate Spreader, Statewide at the unit prices contained in your proposal of May 29, 2012, totaling \$58,320.00.

Enclosed are four (4) copies of the documents which must be executed as indicated on the Contract Agreements. Use of the enclosed Contract Agreements is mandatory. No substitutions are permitted.

All enclosed documents must be returned to this office by June 26, 2012. Failure to return the documents by June 26, 2012 will result in the Department canceling this award.

Do not proceed with work covered by this contract until receipt of Notice to Proceed or Purchase Order.

Effective July 2010, your company is required to complete the new on-line State Of Delaware Substitute Form W-9 by visiting the Division of Accounting's website: <a href="http://accounting.delaware.gov/">http://accounting.delaware.gov/</a>. It is the vendor's responsibility to act upon this instruction for submitting a new W-9 form, we will not be able to process payments if this is not completed and accepted by the Division of Accounting. You only need to do this one time to be entered into the state system. If you need assistance or have questions, please contact 302-734-6827 or fax your inquiry to 302-736-7909.

Very truly yours,

James H. Hoagland Contract Services Administrator

JHH:as Enclosure

cc: Ms. P. Lowe Mr. L. J. Hardy

Materials & Research

Mr. G. Unkle